

Support from start to finish

With offices around the world, we have extensive experience handling lighting challenges on behalf of our customers. We aim to be your best business partner, offering the right expertise and solutions. Allow us to help you with planning, implementing and maintaining your project every step of the way.



Advisory Services

Can a lighting upgrade help your business grow? Get an expert light audit from Philips Advisory Services

- Auditing your energy consumption
- Bringing creative ideas to life
- Helping you plan, making it happen
- Helping you convince the team



Project Services

Get your lighting installation completed quickly and efficiently, with Philips Lighting Project Services

- Project management
- Installing your system
- Integrating and programming

Note: Certain services may not be available in all countries.



Lifecycle Services

Let Philips handle your installation with these tailored service agreements

- Essential agreement: Protecting your investment
- Premium agreements: Ensuring hassle-free and fixed fee operations
- Premium+ agreements: Meet and optimize your business objectives



Philips Lighting Capital

Finance your new lighting system with little to no upfront investment

- Protecting your cash flow
- Saving you time and money

How does it work?

Here's a simple sample calculation to help illustrate your savings

Indoor lighting



GreenSpace G4 DN291

Luminaire replacement project:

From typical downlight to LED GreenSpace G4 DN291 downlight

System load difference	8.1 kW
Energy consumption difference	29,484 kWh/year
5 year energy savings	22,113 USD
Extra lifetime	40,000 hours
Lifetime energy savings	60,750 USD

1. Quantities based on 200 pcs of luminaires, at 3640 hours/year and \$0.15/kWh
2. Existing luminaires based on 2 x 18w CFL with magnetic ballast
3. Savings in these calculations derived from energy savings only. Additional maintenance savings yet to be factored in. (i.e. reduction in lamps replacement work)

Philips Lighting Australia
65 Epping Road, North Ryde
NSW 2113, Australia

PT. Philips Indonesia

Jln. Buncit Raya Kav. 99
Jakarta 12510, Indonesia
Marketing Department 2nd floor

Philips Lighting Korea

Lighting Sector
260-199 Itaewon-dong
Yongsan-gu, Seoul 140-200, Korea

Philips Malaysia Sdn Bhd

Level 9, Menara Axis
2, Jalan 51A / 233
46100 Petaling Jaya
Selangor Darul Ehsan, Malaysia

Philips Lighting New Zealand

Level 2/1 Nugent Street
Grafton, New Zealand

Philips Electronics & Lighting Inc.

10/F Sun Life Centre
5th Avenue corner Rizal Drive
Bonifacio Global City
1634 Taguig, Philippines

Philips Electronics Singapore

Growth Markets Regional Office
620A Lor 1, Toa Payoh, Building TP4,
Level 6, Singapore 319762

Philips Electronics (Thailand) Ltd.

1768 28th floor, Thai Summit Tower,
New Petchburi Road,
Khwaeng Bangkapi,
Khet Huaykhwang, Bangkok, 10310

Philips Electronics Vietnam Co.,Ltd

Lot 8, Bien Hoa 2 Industrial Zone,
Dong Nai Province, Vietnam

Philips Lighting Pakistan

Bahria Complex-1, 6th Floor,
MT Khan Road, Karachi,
74000 Pakistan

Philips Lighting — UAE and the rest of Middle East

Choueiri Group Building,
Dubai Knowledge Village
Al Sufouh 2, P.O.Box: 7785,
Dubai, United Arab Emirates

Philips Lighting — Kingdom of Saudi Arabia

Down town sales office
Inara Plaza Building,
Al Ihsaa street, Malaz,
P.O. Box 10113 Riyadh 11433

Philips Lighting Turkey

Turk Philips Ticaret A.S.
Saray Mah., Dr. Adnan Buyukdeniz
Cad. No: 13
34768 Umraniye – Istanbul
Turkey

Philips Lighting Southern Africa

195 Main road Martindale
Johannesburg 2114

Philips Electronics Japan Ltd

Philips Building
13-37, Kohnan 2-chome
Minato-ku, Tokyo 108-8507, Japan

Philips Lighting India

8th floor, DLF – 9B, DLF Cybercity
DLF Phase 3, Gurgaon 122002

Philips Lighting Russia

13 Sergeya Makeeva street, 123022,
Moscow, Russia
Business center Marr Plaza, 4th-5th fl.

Find out more at

www.lighting.philips.com/main/systems

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PHILIPS

Professional lighting

Systems and services

Bright ideas for your business

Serving your lighting needs from start to finish



Change your mind, change your light

It's time to start thinking differently
about lighting

With advances in LED technology, it is now possible to improve user experience, increase energy savings and lower operational costs, through best-in-class luminaires and powerful, flexible systems and controls.

Lighting systems

Lighting systems from Philips give you more than lights. They can help transform spaces into beautiful environments where people can feel comfortable, productive and safe. They also deliver the **exact lighting atmosphere** you wish to create for your users, while making it easy to operate and maintain.

Connected lighting systems

Connected lighting systems from Philips bring professional lighting to the age of real-time connectivity and big data, delivering customized scene settings, occupancy detection and other superior benefits, truly going **beyond illumination**.

Choosing the system that's right for you

No one-size-fits all offerings.

Installing the right lighting systems begins with you — your business, your organization and your goals.

Philips systems experts will work with you to identify your exact needs. They will aim to understand those needs and design a system to serve them — now and in the future.

Lighting systems = luminaires + control + services



Luminaires

Choose from a wide range of professional LED and conventional luminaires from Philips covering both indoor and outdoor applications.

Lighting controls

From keypads to touchscreens, from sensors to sophisticated systems controlling thousands of lights — Philips has a full range of digital and analog control solutions to give you the exact lighting atmosphere you need.

Services

Our services help you every step of the way to specify, install, commission, and operate your lighting systems.



Exactly the right illumination experience

As **leaders in the LED technology revolution**, we create lighting systems that are cost-efficient and energy-efficient. We help improve the aesthetics and functionality of your indoor and outdoor spaces, providing everything from no-frills lights to color-changing spectacles that **build your brand, encourage people to socialize, and revitalize communities**.

Energy saving
Save energy with LED-based systems and controls

Enhance your brand
Tell your brand story with the right lighting systems

Liven up cities
Beautifully illuminate façades, monuments, bridges and roads

Reduce costs
Use highly energy-efficient lighting, only when and where it's needed

Transform environments
Change spaces with dynamic, controllable color, white, and full-spectrum light

Streamline operations
Timeline- and rule-based schedules adjust light levels and change scenes automatically

Adjust ambience
Influence mood and create the best customer experience

Create spectacles
Astonish the crowd with large-scale, color-changing light shows

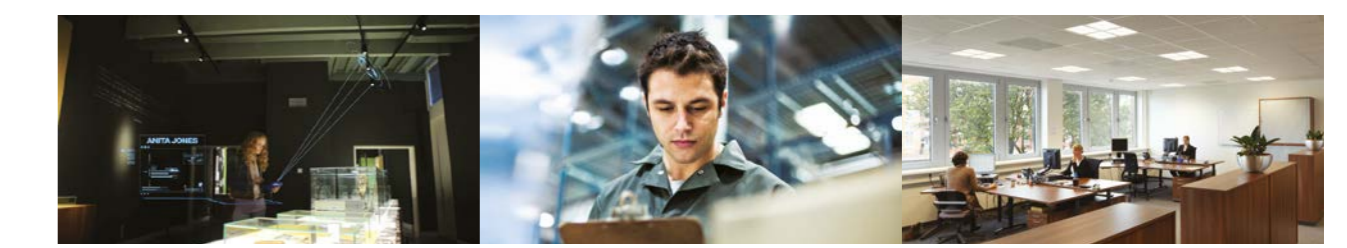
Soothe and energize
Create an enhanced healing environment, make people feel at home

Support productivity
Boost vitality, promote well-being, and improve performance with light

Connected lighting: Beyond illumination

To serve your business and lighting needs, we're always ready with cost-effective proposals using the latest in LED lighting technology.

What makes a lighting system connected?



Connected luminaires

When integrated into the IT network of a building or city, luminaires can report on their status and operations.

Connected software

With our sophisticated lighting management software, you can monitor and manage your lighting system in real time.

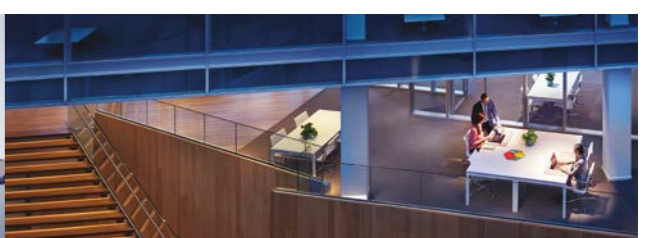
Connected spaces

Outfitted with integrated sensors, each luminaire can report on the area's occupancy, activity patterns, temperature or humidity, and daylight levels.



Connected people

By integrating wireless communications into the lighting system, you can give people in your illuminated spaces more specialized, personalized experiences, such as location-based services via mobile apps.



Connected landscape

Connected lighting systems can integrate with other systems in a building or city, so that everything works together smoothly and creates an even bigger impact.

Beyond connected lighting

More than just beautiful lighting, an intelligent system can connect people to information and services, giving them extraordinary value beyond illumination.

Energy saving
Up to 80% savings over conventional lighting

Optimize management
Remote, point-by-point lighting control, indoors and outdoors

Gain deep insight
Use historical data and analysis to improve operations and experiences

Personalize spaces
Enhance user comfort, productivity, and safety

Connect with customers
Use online experiences to encourage in-store sales

Integrate with other systems
Make your lighting system part of the digital ecology in your building or city

Transform environments
Create ambience and spectacles with targeted, dynamic light

Streamline operations
Simplify workflow with end-to-end systems integration

Track performance
Get real-time data on lighting systems status and operations

Guide and inform
Deliver information and services to people in illuminated spaces