



PHILIPS

2017/2018 Events

Grainger Sellers
or Grainger Sellers
and Customers

You are invited to Discover the world of Philips Lighting

Philips Lighting would like to invite you to an exclusive 2-day lighting workshop held in Somerset, New Jersey created especially for Grainger and Grainger Customers.

You will learn how to use and apply the latest lighting technologies & product innovations from Philips Lighting to create value for your business. Whether it's a simple lamp upgrade or an entire building renovation, Philips Lighting products are engineered to help reduce energy costs and free-up resources for other important initiatives.

This workshop will focus on Philips lighting solutions that can help you:

- Comply with Government Legislation
- Build a positive image by adopting sustainable light solutions that reduce your facility's carbon footprint
- Benefit from utility rebate opportunities
- Lower long-term lamp disposal costs
- Extend maintenance intervals, which means fewer lamp replacements and less disruptions

To attend, please visit :

<http://www.philips.com/lighting/education> If you are new to the site, you must first register as a new user, which will generate and email a user id and password to you. Once you login to the system, you may begin to enroll in the course.

Click on Customer Specific Workshop, and select Lighting Workshop - Grainger. Select the date you wish to attend and click next. Complete the enrollment information and submit.

Upon receipt of your enrollment, you will be contacted by a Philips Sales Manager with instructions and next steps.

Please complete your enrollment no later than 30 days prior to the training date you wish to participate in.

Upcoming Philips Lighting Workshops:

Focus on All Grainger Segments (Commercial, Retail, Healthcare, Hospitality, Institutional and Government)

2017
October 2-3, 2017
December 11-12, 2017

2018
April 9-10, 2018
June 25-26, 2018
October 1-2, 2018
December 10-11, 2018

AVAILABLE THROUGH
GRAINGER
FOR THE ONES WHO GET IT DONE