

REAL PROS REAL QUALITY

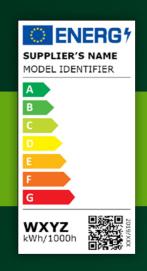
Real pros help

customers realize ultra energy savings

Meet the extended Philips MASTER Ultra Efficient range — our most energy-efficient LED lamps yet

PHILIPS

A-class and B-class





Are your customers worried about their energy costs?

With energy costs going through the roof, many companies are more aware of their energy consumption than ever. Lighting on average represents up to 25% of electricity consumption in buildings, so there is much to gain.¹

Did you know there is great potential to save energy, even if you already have LED lights?

Meet our most energyefficient LED lights yet

Thanks to a great technology breakthrough, Philips ultraefficient LED bulbs, candles, spots, tubes and HID replacement lamps allow your customers to immediately save over 60% energy compared with standard LED alternatives.²

The investment pays itself back in four months depending on the selected product. Not only does this allow for important savings, switching to ultra-efficient LEDs also contributes to improved sustainability.



Start saving energy and money now! Visit the <u>website</u> for more information.

¹According to Signify modeling and market intelligence data

 $^{^{\}rm 2}$ Compared with Philips standard LED equivalent product for LED lamps and LED tubes

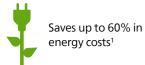
 $^{^{\}scriptscriptstyle 3}$ Depending on selected product

MASTER LEDbulbs Ultra Efficient

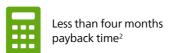




New: Ultra-efficient A-class candles, lusters and dimmable bulbs









More reasons to upgrade

- Ultra-efficient with up to 210 lm/W
- · Very high-quality and comfortable light
- No flicker, reduced glare, CRI 80
- Perfect solution for offices, residential, and hospitality applications
- Available in full range, from 40W to 100W replacement
- Now available in 2700K, 3000K and 4000K

Ever seen a dimmable A-class bulb? Here you go.

Product highlights

Innovative new features pioneering sustainable lighting.

Thermal

 Optimized filament position for better thermal control

LED design

- High-efficiency phosphor
- Optimally balanced color point (CRI 80) in line with EU Ecodesign light source regulation
- Industry-leading LED chip for most efficient conversion of input power into light output



PHILIPS

 Filament orientation designed for most efficient light output

Driver upgrade

- Optimization of driver architecture and component design to improve efficiency
- More compact size to fit into E-cap

¹ Philips MASTER LEDbulb UE compared to standard LED bulbs (Philips CorePro LEDbulb A60 60W) ² Philips MASTER LEDbulb UE compared to conventional halogen bulbs

Payback before you know it

When upgrading from conventional bulbs, your customers can expect a full return on investment in only 4 months. A typical restaurant will save € 2,058 per year by replacing 100 units of 42W conventional bulbs with 4W ultra-efficient LED bulbs.¹

		Standard LED bulb ²		A-class L	.ED bulb	Halogen bulb		A-class LED bulb
Lifetime		15,000 hrs	>	50,00	00 hrs	2,000 hrs	>	50,000 hrs
Lamp wattage		8W	>	41	W	42W	>	4W
Total savings/y	ear			€ 2	10			€ 2,058
Payback period				2.3 y	rears			0.3 years
Number of lamps	100	Energy costs		0.34 €/kWh	Lamp cost/year	€ 0.22	Total co	osts/year/lamp € 2.24
Burning hours per year	1,460 hrs ³	Replacement cos	st/year/lamp	€ 0.03	Energy costs/year	/lamp € 1.99		

Compared with a standard LED bulb, a Philips LED bulb UE can reduce CO₂ emission by up to 8,400 kg over its lifetime.⁴ This is the equivalent to the emission absorbed by more than 380 trees!⁵

Compared with a halogen bulb, a Philips LED bulb UE can reduce CO₂ emission by up to 79,800 kg over its lifetime.⁴ This is the equivalent to the emission absorbed by more than 3,610 trees!⁵

¹ Calculation is based on detailed information given in the table above. ² Standard LED bulb: Philips CorePro LEDbulb A60 60W. ³ Based on 4 burning hours per day, 365 days per year. ⁴ Calculation based on CO₂ gas emission of 0.42 kg/kWh. ⁵ Based on multiple scientific literature, an average fully grown tree can absorb 22 kg CO₂ per year.

Order information

Product type		- II											
New MAS LEDBulbND2.3-40W E27 827 A60 FR G UE Glass Clear Clear Glass Clear Glass Clear Glass Clear Cle	Product type	Bulb shape	Socket	Bulb finish	Power	Lumen output	Efficacy	CRI	Color temp.	Lifetime	Dimm- able	EEL	EOC code
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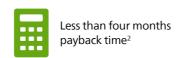
MASTER LEDtube Ultra Efficient T8



Coming soon: **Ultra-efficient A-class LED** tube with 6500 K color temperature







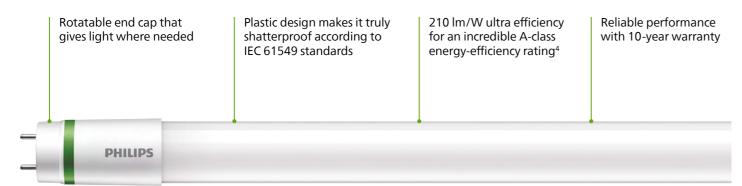


Sustainability meets profitability

With Philips MASTER LEDtube Ultra Efficient you can offer your customers an innovative and value-adding product to minimize their energy consumption. And although ultra-efficient LED tubes require less maintenance and replacement, the higher investment of your customer will give you a higher profit per light point!

Product highlights

The Philips MASTER LEDtube Ultra Efficient offers all the benefits of LED lighting — and more



Cost and CO₂ savings right from the start

When upgrading from fluorescent tubes, your customers can expect a full return on investment in only 4 months. A typical small warehouse will save € 16,044 by replacing 100 units of 58W fluorescent tubes with 17.6W ultra-efficient A-class LED tubes.1

		Standard LED tube ²		MASTER LE	Dtube UE¹	Fluorescent tube		MASTER L	.EDtube UE¹
Lifetime		50,000 hrs	>	100,00	00 hrs	20,000 hrs	>	100,0	000 hrs
Lamp wattage		31.5W		17.6	5W	58W	>	17	.6W
Total savings/y	ear			€ 3,	944			€ 16,044 0.3 years	
Payback period				1.3 y	ears				
Number of lamps	100	Energy costs		0.34 €/kWh	Lamp cost/year	€ 4.65	Total co	sts/year/lamp	€ 57.51
Burning hours per year	8,760 hrs ³	Replacement cos	t/vear/lamn	€ 0.44	Energy costs/year/lar	np € 52.42			

Compared to a fluorescent tube, a new Philips MASTER LEDtube UE can reduce CO, emission by up to 2,285 kg over its lifetime⁴ — equivalent to the emission absorbed by more than 103 trees.⁵

Compared to a standard LED tube, a new Philips MASTER LEDtube UE can reduce CO, emission by up to 584 kg over its lifetime⁴ — equivalent to the emission absorbed by more than 26 trees.⁵

- All calculations are based on the Philips MASTER LEDtube UE EELA with the conditions specified in the table above.
- ² Standard LED tube refers to Philips CorePro LEDtube EM/mains Ultra Output operating on direct mains
- Energy use based on 24 burning hours per day, 365 days per year.
 Calculation based on CO₂ gas emission of 0.42kg/kWh.
- ⁵ Based on multiple scientific literature, an average fully grown tree can absorb 22 kg CO₂ per year.

Order information

Product type		Lumen output	Efficacy	Beam angle	CRI	Color temp.	Lifetime	EEL	EOC code
	w	lm	lm/W			К	hrs		8719514
MAS LEDtube 1200mm UE 11.9W 840 T8 EELA	11.9	2,500	210	160°	80		100,000	•	43166900
MAS LEDtube 1500mm UE 17.6W 840 T8 EELA	17.6	3,700	210			4000		Ι Α	43168300
MAS LEDtube 1200mm UE 13.5W 840 T8	12.5	2,500	185					 	33972900
MAS LEDtube 1200mm UE 13.5W 865 T8	13.5					6500	75.000		33974300
MAS LEDtube 1500mm UE 20W 840 T8	. 20					4000	75,000		33976700
MAS LEDtube 1500mm UE 20W 865 T8	20					6500			33978100
Coming soon:									8720169
New MAS LEDtube 1200mm UE 11.9W 865 T8 EELA	11.9	2,500	240	160°	80	6500	100,000	A	26959000
New MAS LEDtube 1500mm UE 17.6W 865 T8 EELA	17.6	3,700	210						26961300

¹ Philips MASTER LEDtubes UE EELA compared to standard LED tubes (Philips CorePro LEDtube EM/mains Ultra Output operating on direct mains)
² Philips MASTER LEDtubes UE EELA compared to fluorescent tubes

³ For Philips MASTER LEDtubes UE EELA

 $^{^{\}rm 4}$ According to the updated European Energy Labelling Regulation (09/2021)

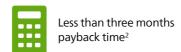
MASTER LEDspot Ultra Efficient GU10



New: **Ultra-efficient A-class LEDspot**









Product highlights

The Philips MASTER LEDspot Ultra Efficient GU10 is a true breakthrough on the way to more sustainable lighting.

LED design

- Special LED design with compact size fit for small size spot lights
- High efficiency phosphor
- Best LED system integration design to enable highest driver and optical efficiency

Thermal

· Excellent thermal management system for very long lifetime of up to 50,000 hours



Optics

• Special lens design to optimize light output efficiency

Driver

• Revolutionary driver design boosts energy efficiency, dramatically reducing power consumption

Cost and CO₂ savings right from the start

When upgrading from halogen spots, your customers can expect a full return on investment in only 2.5 months. A typical small shop will save € 9,243 by replacing 100 halogen spots (50W) with ultra-efficient A-class GU10 LED spots.¹

		Standard LED spot ²		MASTER L	EDspot UE ¹	Halogen spot		MASTER L	EDspot UE ¹
Lifetime		15,000 hrs	>	50,00	00 hrs	2,000 hrs	>	50,00	00 hrs
Lamp wattage		4.6W	>	2.	1W	50W	>	2.1	IW
Total savings/y	ear			€ 5	504			€ 9,243	
Payback period				2.5 y	/ears			ر 0.2	ears/
Number of lamps	100	Energy costs		0.34 €/kWh	Lamp cost/year	€ 1.63	Total co	sts/year/lamp	€ 5.54
Burning hours per year	4,800 hrs ³	Replacement cos	st/year/lamp	€ 0.48	Energy costs/year/l	amp € 3.43			

Compared to a halogen GU10, a new Philips MASTER LEDspot Ultra Efficient GU10 can reduce CO, emission by up to 999 kg over its lifetime⁴ — equivalent to the emission absorbed by more than 45 trees.⁵

Compared to a standard LED spot, a new Philips MASTER LEDspot Ultra Efficient GU10 can reduce CO, emission by up to 42.6 kg over its lifetime⁴ - equivalent to the emission absorbed by more than 2 trees.⁵

- All calculations are based on the Philips MASTER LEDspot UE EELA with the conditions specified in the table above.
- ² Standard LED spot refers to Philips LEDspot GU10 50W.

- ³ Energy use based on 16 burning hours per day, 300 days per year.

 ⁴ Calculation based on CO₂ gas emission of 0.42 kg/kWh.

 ⁵ Based on multiple scientific literature, an average fully grown tree can absorb 22 kg CO₂ per year.

Order information

Product type		Power	Lumen output	Replaced wattage	МВСР	Color temp.	Beam angle	Lifetime	EEL	EOC code
		w	lm	W	cd	Kv		hrs		8719514
New MAS LEDspot UE 2.1-50W GU10 ND 827 EELA		2.1	375	50		2700		50,000	Α	3634602
New MAS LEDspot UE 2.1-50W GU10 ND 830 EELA					680	3000	1			3610002
New MAS LEDspot UE 2.1-50W GU10 ND 840 EELA	GU10					4000	36			3610102
MAS LED spot UE 2.4-50W GU10 ND 830 EELB	l	2.4	380		900	3000	-		В	42174500
MAS LED spot UE 2.4-50W GU10 ND 840 EELB	l I				950	4000				42178300

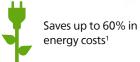
¹ Philips MASTER LEDspot UE EELA compared to standard LED spots (Philips LEDspot GU10 50W)

² Philips MASTER LEDspot UE EELA compared to conventional halogen spots

MASTER LED SON-T Ultra Efficient



New: **Ultra-efficient MASTER LED SON-T**







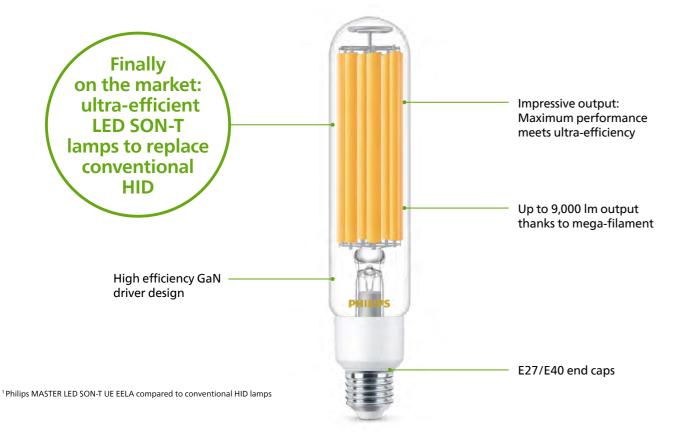


Sustainability meets profitability

Welcome the first ultra-efficient LED SON-T lamps to replace conventional HID lamps. A solution that takes replacing conventional HID with high-efficiency, cost-saving LEDs to the next level. With a quick payback, these lamps offer all the benefits of LED lighting and provide immediate savings for a small investment. They offer the same lamp size and light distribution and can be easily retrofitted into existing SON-T lamps while providing a similar look and feel.

Product highlights

The Philips MASTER LED SON-T Ultra Efficient offers all the benefits of LED lighting — and more.



Cost and CO₂ savings right from the start

When upgrading from conventional HID lamps, your customers can expect a full return on investment in only 1.8 years. A typical installation will save € 8,940 by replacing 100 units of 100W conventional HID lamps with 42.8W ultra-efficient A-class LED SON-T.1

		C	onventional HID		MASTER LED SON-T UE ¹					
Lifetime			20,000 hrs	>		50,000 hrs				
Lamp wattage			100W	>		42.8W				
Total savings/y	ear					€ 8,940				
Payback period						1.8 years				
Number of lamps	100	Energy costs	0.34 €/kWh	Lamp cost/year	€ 14.2	Total costs/year/lamp € 77.69				
Burning hours per year	4,380 hrs²	Replacement cost/yea	r/lamp € 0.88	Energy costs/year/la	amp € 62.80					

Compared to a conventional HID lamp, a new Philips MASTER LED SON-T UE can reduce CO₂ emission by up to 1,411 kg over its lifetime³ — equivalent to the emission absorbed by more than 64.1 trees.⁴

- ¹ All calculations are based on the Philips MASTER LED SON-T UE EELA with the conditions specified in the table above ² Energy use based on 12 burning hours per day, 365 days per year.
- ³ Calculation based on CO₂ gas emission of 0.42 kg/kWh.

 ⁴ Based on multiple scientific literature, an average fully grown tree can absorb 22 kg CO₂ per year.

Order information

Product type		Lumen output	Replaced wattage	CRI	Socket	Color temp.	Lifetime	EEL	EOC code
	W	lm	w			K	hrs		8719514
New MAS LED SON-T UE M 4Klm 19W 740 E27	19	4,000	50		E27	4000			03677202
New MAS LED SON-T UE M 6Klm 28.5W 740 E27	29	6,000	70		EZ/			Α	03677402
New MAS LED SON-T UE M 9Klm 42.8W 740 E40	43	9,000	100	70	E40		. 50,000		03677602
New MAS LED SON-T UE M 3.6Klm 19W 727 E27	19	3,600	50	70			50,000		03677102
New MAS LED SON-T UE M 5.4Klm 28.5W 727 E27	29	5,400	70		E27	2700		В	03677302
New MAS LED SON-T UE M 8Klm 40W 727 E40	43	8,000	100					!	03677502



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PHILIPS

The Philips brand stands for quality and energy-efficiency in light. For over 125 years, Philips products have been at the forefront of innovation. Today Philips is recognized as the leading brand in lighting.

interact

Interact is the brand of our IoT software and platform that manages smart lighting systems and the data that those systems collect. Smart, simple and scalable, Interact software can be used in a wide range of application areas, from small offices to entire cities.

We aim to help you work faster, better, smoother. How? Check:

Brighter lives, better world

Signify is 100% carbon neutral since September 2020. We recycle up to 90% of our manufacturing waste.

We use 100% renewable electricity.

Thank you for choosing Philips products offered by Signify and joining us on our mission!

You and Signify — a reliable partnership

Close cooperation before, during and after projects is important to us. Our loval service teams make sure you always get the competent support and information you need.

We are closely working with local wholesalers to offer you flexible and on-time delivery – and product availability you can rely on to help you stay on top of your game the <u>Signify Lighting Academy</u> offers a comprehensive range of educational resources for you to grow your expertise and get certified.



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