

Managed Services Signify Lighting Capital case study:
ArcelorMittal,
Czech Republic

## Czech Republic's steely vision

"This was a big challenge for us and we couldn't trust anybody other than Signify." **Anoop Nair, Chief Operating Officer, ArcelorMittal** 

The city of Ostrava in the Czech Republic is home to ArcelorMittal, a vast steelworks plant employing 6,500 workers. Despite its success, they faced a problem; the building's inefficient lighting put the health and safety of their huge workforce at risk.

To begin overhauling their lighting system, ArcelorMittal needed an off-balance financing solution. This would avoid additional credit exposure to banks, while creating a structure that allowed for an attractive payback period. Additionally, the new project needed to both reduce energy consumption and cut costs.

Signify Lighting Capital were able to give ArcelorMittal the flexibility they required. Teaming up with a financial partner to meet ArcelorMittal's specific requirements, we delivered a short payback period with the bonus of a lighting technology upgrade at the end of the contract.

This deal helped reduce the plant's lighting energy consumption by 74%. On top of this, the new lighting system improved the safety, well-being and productivity of ArcelorMittal employees.

75% energy saved.

Safety, well-being and productivity increased.

Learn more about how we've helped our customers at: www.signify.com/lightingcapital

Learn more about how we can help you. Contact us at: lightingcapital@signify.com

