



Working with us at a glance

1. Tell us about your needs

Your first step will be to gather information about your lighting needs, what are the most important goals you are pursuing, what are the areas you would like to see addressed with a connected lighting solution.

Typical duration: 1 week



2. Review Project Feasibility Details with our team

You work with our team to discuss your lighting vision, we will ask a lot of questions, and work with you to prepare a request for proposal that will help our team and other entities respond to your needs. Associated with this step, we will analyze your needs, wants, objectives and available budget to shape a solution that aligns with your requirements and priorities.

Typical duration: 1 - 2 weeks



3. You review and We refine

We work closely with your team through the revisions necessary to ensure you get the best possible result of the process you are responsible for, we will be flexible and interact with any other partners you bring to the table. During this phase, we work with you to confirm your ecosystem partners, establish your ideal procurement path and verify

Typical duration: 3 - 6 weeks



4. We build your proposal and a purchase order is issued

We bring together all our expertise as the world leader in connected lighting to provide you with the best possible solution for your goals and priorities, we will make sure you understand why and how our proposal is built the way it is. In building your offer, the proposal includes, applicable luminaires, controls, software and enabling services to implement and maintain your new lighting system.

Typical duration: 3 - 8 weeks



5. We execute and deliver

When we are your chosen partners, we will ensure you get the best possible support in implementing a winning solution that will help you and your constituents enjoy all the benefits from a well-designed connected lighting solution. Signify's center of excellence provides coordinated project scheduling with customer or value chain partners, management of the customer's order, logistical status, liaison with manufacturing, Signify resource scheduling, manages any replacement material or changes after receipt of order, invoicing and transfer to warranty or lifecycle services.

Typical duration: 12 - 30 weeks



[For more information visit www.signify.com/brighten-america](http://www.signify.com/brighten-america)

About Signify

Signify is the world leader in lighting. We provide professional customers and consumers with quality products, systems and services. And our connected lighting offerings bring light and the data they collect to devices, places and people - redefining what light can do and how people use it. Our innovations contribute to a safer, smarter more sustainable world.

Resources

- [Where lighting meets the IoT](#)
- [Our company](#)
- [NYPA brings smart street lighting to the State of New York](#)
- [Case Studies](#)

Have a question?

[Contact Us](#)